

Jackson Spinal Table Covers



Understanding Your Challenges

What are Never Events?

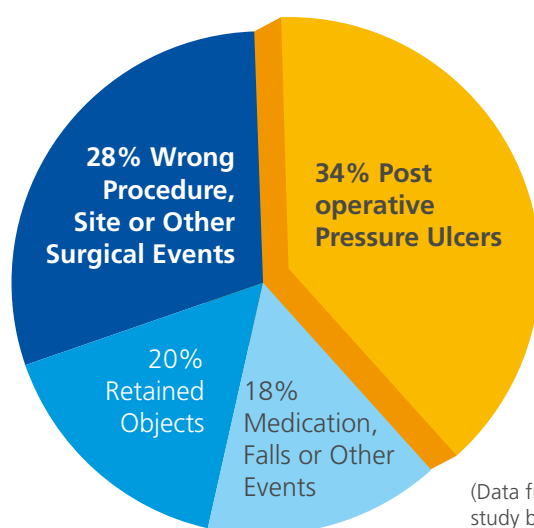
Never Events are events that should **never** occur in your hospital. When they do occur, they can cause serious injury or death to the patient, not to mention a serious liability to the healthcare facility.

What does this mean for your Healthcare Facility?

Medicare and private insurance companies are taking new steps to make hospitals safer by adopting payment policies that will encourage hospitals to reduce the likelihood of hospital acquired conditions and reduce preventable medical errors.

How much is this costing your Healthcare Facility?

Hospital acquired conditions accounted for 12.2% of total liability costs insured by healthcare facilities in 2007. Data from more than 1,200 Acute Care Healthcare Facilities from 1998 to 2007 showed 78,000 claims, a total of 9.3 billion in incurred losses. Postoperative ulcers and sepsis ranged as high as \$9,000 to treat which made them the most expensive Never Events for Healthcare Facilities.



(Data from 2007 study by Aon Corp.)



Premier Guard™ Solutions to Your Challenges

Focus on Patient Safety and Comfort

Point Blank Medical's Jackson Spinal Table Cover Kits help increase patient safety, specifically against pressure sores and ulcers, with high quality Hip and Thigh Pad Covers. Our Hip and Thigh Pad Covers are made with soft durable foam that allows for patient comfort without sacrificing safety. Our specially designed backing also gives Point Blank Medical's Hip and Thigh Pad Covers the ability to move the patient's position during a procedure without risk of injury.



Others



Premier Guard

Protection to your Healthcare Facilities Bottom Line

Point Blank Medical understands that the costs associated with preventing Never Events is challenging. Our Jackson Spinal Table Cover Kit helps protect your patient from these events while protecting your budget. Our Spinal Table Kit is a cost effective solution for your Healthcare Facility while being a safe and comfortable solution to your patient. Our Spinal Table Cover Kits will help your Healthcare Facility be pro-active by protecting your Healthcare Facility from the extra cost associated with Never Events.

Products



FULL KITS

Category #	Product Name & Product Description	Quantity (EA/CS)	Price
14-1130NEU	FULL KIT Jackson Spinal Table Care Kits (14-2101N) – Arm Cradle – Standard 2 pcs (14-3101N) – Prone Headrest Positioner Pillow w/ Trach Hole (14-4101N) – Chest Pillows (14-5101N) – Hip & Thigh Pads	6	\$672
14-3101NEU	INDIVIDUAL Prone Headrest Positioner Pillow with Trach Hole 11" x 10" x 7" / 27.9cm x 25.4cm x 17.8cm	10	\$380

Please send all purchase orders to sales@pointblankmedical.com

Terms & Conditions

1. This quotation is only valid for 30 days.
2. The quotation number must be noted on all purchase orders.
3. Minimum order of \$1,000 (ex GST) applies.
4. Shipment is FOB.
5. All prices exclude GST unless stated otherwise.



MEDICAL

Who Are We?

Point Blank Medical is an Australian owned medical company headquartered in Sydney with a national footprint across Australia. Point Blank Medical has its roots from 25 combined years of national and international clinical/surgical sales and marketing.

We love spending time in neurosurgical, spinal and orthopaedic operating rooms supporting our products with surgeons and nurses where we can contribute to better patient outcomes.

We have selectively aligned ourselves with “best of breed” suppliers and manufacturers in these specialty areas especially in bone biologics in Neurosurgery and Orthopaedic surgery.

Point Blank Medical is a growing company in targeted niche segments essentially to “stick to our knitting” and to ensure our focus remains on the most important people in our market – patients, nurses and surgeons.

Explore our brochure and we’re sure you will find it enlightening. We hope you will be a frequent visitor and we might have the pleasure to meet you in person.

Any Queries?

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